

noble

fleet Services



About Noble Fleet Services

Established in 2001 as a Vehicle Finance Intermediary through our funders and dealer networks, our company has gone from strength to strength since introducing itself within the corporate broker sector.



After spending the last seven years building up our portfolio of customers, funders and contacts we saw a gap in the broker industry for the client that wishes to have competitive prices but also values a complete package service which is normally only provided by the funders direct.

We are able to provide you with the best finance rates available. We have a large network of dealerships across all manufacturers and are able to source any car you require. We deal solely with two main funders so can ensure continuity in pricing. This approach also provides us with specialist information regarding the two funders in order for us to maintain and manage your account efficiently.

We believe strongly that price is always important however we believe it shouldn't be compromised with service and additional benefits. Here at Noble we provide all our customers regardless of fleet size the same high level fleet management service you would normally only receive from a funder directly.



Contract Hire

Simply choose the vehicles you want, and we purchase and manage them; you then pay a fixed monthly rental. This method of funding is popular with all types of fleets as it allows the vehicle to remain a business expense but never appear on your company's balance sheet.

The benefits

Contract Hire allows the vehicle to be available for business use but it does not appear on your company balance sheet. It also offers you the benefit of lower monthly payments due to the VAT advantages of leasing. Fixed monthly hire payments allow you to manage your fleet costs effectively, plus you can add ancillary services such as vehicle maintenance, Fleet Administration, or Duty Care if you need them.

What is Contract Hire?

Contract Hire is a fixed monthly payment for your vehicles with the option to include maintenance. The contract can be fixed to suit your needs and is typically between two and four years. As you never own the vehicle, at the end of the contract we will sell the vehicle on your behalf. This means you never take the risk on the final value or have the worry of selling it. All you need to decide is the length of the contract and the expected mileage, and we will look after the rest.

Contract Hire includes:

- Total vehicle management package including funding and optional maintenance.
- VAT can be claimed on funding the vehicle depending on usage, for mixed private & business use.
- Tailored contract, term and mileage - minimum 24 months to a maximum of 60 months.
- Tailored payment plans according to your needs.
- The option to bolt on additional services to suit your fleet such as maintenance.
- Quotation can be based on net rental, effective rental and Whole Life Cost.

How it works

We can help you decide what types of vehicle will suit your fleet requirements as well as the best term and mileage to suit your needs. We can invoice either electronically or paper-based, helping to reduce administration and improve cash flow.



Fleet Management

Maintenance

Maintenance is a vital part of a vehicle's lifespan. We provide drivers with a single point of contact to be used by the driver or customer for servicing, mechanical repair, MOT, 24 hour breakdown assistance, windscreens, Accident Services, tyres, batteries, exhausts and replacement vehicles.

Our maintenance package ensures drivers get the best value from their lease vehicle with minimum downtime. We manage the variable cost of maintenance and repair by utilising our expertise and economies of scale to reduce costs; keeping charges well below those available to you as an independent buyer.

The Benefits

Cost - paying one monthly fee means you never have any unexpected surprises when the bill comes.

Convenience - using our one call service means you always know you will speak to the right person whatever the problem.

Assurance - we manage the unexpected to give you peace of mind that you are always covered. Our replacement vehicle and breakdown services enable you to get back on the road within hours, limiting the disruption to your business.



What's covered?

- Servicing, maintenance and repairs
- Tyres
- Breakdowns
- Replacement glass (rechargeable)
- MOT
- Road Fund Licence renewals
- Motoring offence management



Testimonials

We at Noble value our customer's feedback as we continually aim to achieve high standards in all areas of our business. We hope that by receiving feedback we can continue to build lasting and mutually beneficial relationships regardless of fleet size.

"Having dealt with Noble with the past six years I can wholeheartedly recommend them and their services. We have been so well looked after by James and the team, nothing ever seems like too much trouble. They go above and beyond what you would expect and continue to provide a professional top class service."

- **Ian Ramage** (*Director, New City Developments Ltd*)

"We were new to the leasing market having very little knowledge on where to start. We found the advice and help given by Noble Fleet services to be excellent and transparent. We have since developed a fantastic relationship with them. I wouldn't hesitate to promote their services."

- **Claire Tresainge** (*HR, Boutique Cosmetics*)

"Having leased vehicles for the past twelve years it was so refreshing to find a company that still believes in good old fashioned business values. Noble Automotive are an excellent business partner and they never fail to deliver high standards of service and expertise. When asked to write a testimonial for their new website, I agreed without hesitation."

- **Nick Challener** (*Director, Challener Properties Ltd*)



Contact Us

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